



INDEPENDENT HOTEL SHOW

15-16 OCTOBER 2019
OLYMPIA LONDON

PRESENTED BY

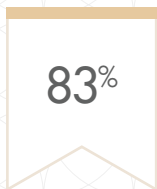
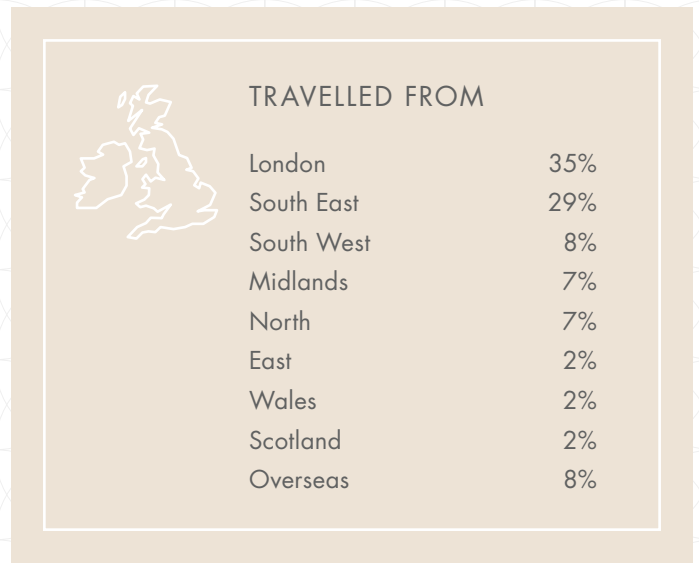
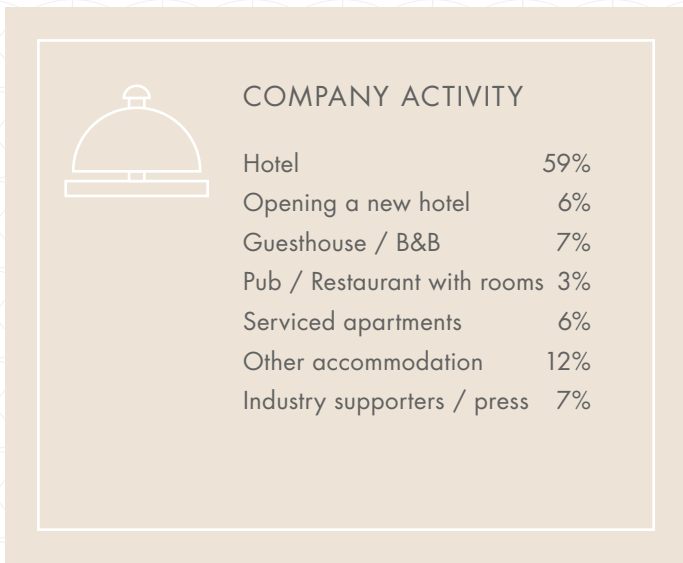
james hallam

Insurance Brokers

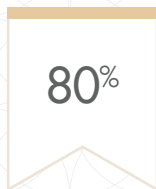
2019 GUEST BOOK

YOUR REVIEW OF THE UK'S
LARGEST AND MOST ESTABLISHED
BUSINESS EVENT FOR THE
HOTEL COMMUNITY

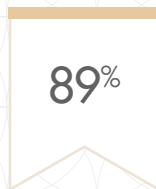
GUEST DEMOGRAPHICS



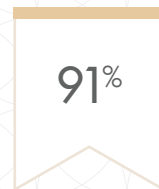
intend to do business with one or more of the exhibitors they met at the show within the next 12 months



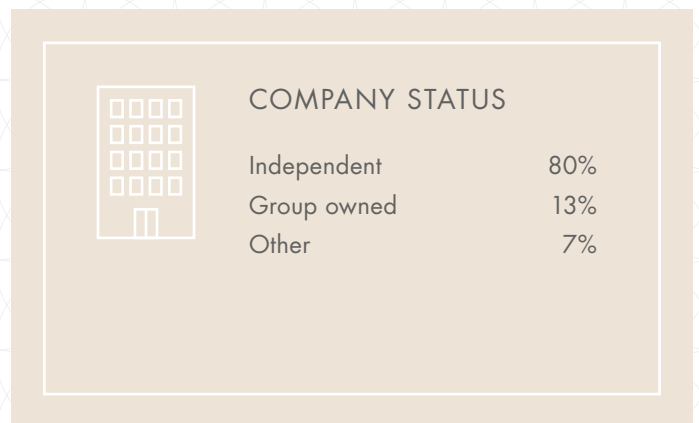
of visitors have direct purchasing authority



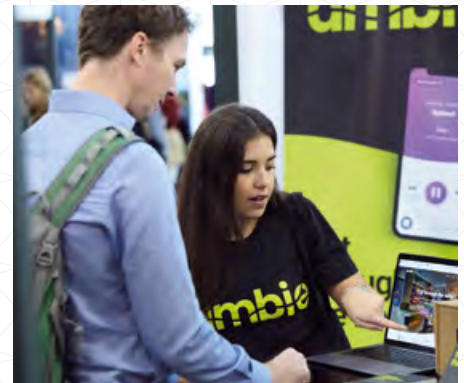
of visitors said they would recommend the show to a friend or colleague



of visitors will be returning in 2020



THE SUPPLIER EXPERIENCE



65% OF EXHIBITORS RE-BOOKED ONSITE FOR 2020

"The Independent Hotel Show is one of the most important hotel shows in the country. It attracts a very diverse group of people, not just independent hoteliers, but also the larger groups. Being a design partner is a great way to show what we can do for hotels of any size and gets us in front of those we are keen to work with."

NICK SUNDERLAND
PARTNER
TWO'S COMPANY INTERIOR DESIGN

"The Independent Hotel Show gave us the opportunity to engage face to face with a targeted audience and showcase our products to key decision makers. We received some fantastic engagement and reaction to our products and are now well on the way to establishing ourselves as a key industry supplier. We are delighted to be returning next year!"

ZEHRA GEZER
MARKETING MANAGER
WHITEMEADOW

"The Independent Hotel Show is a key event in our calendar. There is no other trade show that offers the same level of business opportunity in a such well designed event space. Every detail of the show is carefully thought through by the always professional and friendly organisers."

STEFANO MODICA RAGUSA
MARKETING MANAGER
CRITON

"It was a strong show for us once again, featuring a diverse visitor profile that included independent hotel owners, golf and country clubs, interior designers, and architects, all working on live projects requiring our products. We came away with some serious leads to follow up."

SPENCER GRIMWOOD
PROJECT MANAGER
CROWN SPORTS LOCKERS

"It was our first time exhibiting at the Independent Hotel Show and it was a great success. We have met a lot of very interesting British hoteliers. The relationship and organisation of the show pre-, during, and post-show was great. We will definitely be back next year."

FLORIAN MONTAG
CO-FOUNDER
HOTELHERO

THE GUEST EXPERIENCE



"It was such a delight to attend the Independent Hotel Show. To meet such a variety of niche, quality suppliers in one space over one or two days is such a productive investment of time. Many solutions to our operational needs were found there, in addition to many key networking opportunities with likeminded industry leaders."

PAULA ELLIS
GROUP GENERAL MANAGER
TWR Y FELIN HOTEL, ROCH CASTLE
AND PENRHIW PRIORY

"This was our first time attending the show. We were blown away how many good people and companies we were able to meet and discuss their product selection and make real progress. We are now armed with some excellent contacts that we just wouldn't have been able to have unless we visited the show. We look forward to attending the show every year from now on."

LUKE TODD
OWNER
URBAN BOUTIQUE APARTMENT

"As an independent hotelier, the Independent Hotel Show is a must attend event. Each year my senior management team and I find the discussion forums, networking and knowledge sharing extremely valuable. The show is well respected and provides a great opportunity to discuss current affairs affecting our industry, whilst meeting and furthering our relationships with great suppliers."

WILL ASHWORTH
MANAGING DIRECTOR
WATERGATE BAY HOTEL

"Every year the Independent Hotel Show just seems to get better, with interesting and relevant business sessions and a great variety of exhibitors well matched to their audience of senior hoteliers. You can always expect to learn something new there."

PETER HANCOCK MI
CHIEF EXECUTIVE
PRIDE OF BRITAIN HOTEL

"Independent Hotel Show is a cracking event which gets better every year - we've taken away some very useful contacts."

DAVID REILLY
OWNER
YOREBRIDGE HOUSE

WHO CHECKED IN

A selection of visitors to the 2019 Independent Hotel Show

AB HOTELS	HAMPTON MANOR	STOBERRY HOUSE & GARDEN
ACCORHOTELS UK	HANDPICKED HOTELS	SURREY HILLS INNS
ACHILL GUEST HOUSE & SPA	HARBOURMASTER HOTEL	TAJ HOTEL
ALEXANDER HOUSE HOTEL & UTOPIA SPA	HISTORIC SUSSEX HOTELS	THE ATHEANEUM HOTEL
ALTSKEITH COUNTRY HOUSE	HOLCOMBE HOUSE GROUP	THE BEAUMONT
AMPERSAND HOTEL	HOMEGROWN HOTELS	THE BLACK SWAN RAVENSTONEDALE
ANDREW BROWNSWORD HOTELS	HOTEL ON THE HILL	THE CAPITAL HOTEL
ARTIST RESIDENCE	HUDSONS GUEST HOUSE	THE CRESCENT HOTELS
ATRIUM HOTEL HEATHROW	ICONIC LUXURY HOTELS	THE DEVONSHIRE ARMS HOTEL & SPA
BAGLIONI HOTEL LONDON	INTERCONTINENTAL HOTEL PARK LANE	THE DORSET HOTEL
BEAVERBROOK HOTEL & SPA	JEAKES HOUSE	THE GALLIVANT
BELMOND CADOGAN HOTEL	K WEST HOTEL & SPA	THE GORING
BITTESCOMBE MANOR ESTATE LTD	KIMPTON FITZROY LONDON	THE GUARDSMAN HOTEL
BOVEY CASTLE	LA PERLA HOTELS	THE HYTHE IMPERIAL HOTEL
BROWN'S HOTEL	LANELAY HALL HOTEL	THE LALIT LONDON
BULGARI HOTELS & RESIDENCES, LONDON	LIME TREE HOTEL	THE LANDMARK LONDON
CAIRNDALE HOTEL	L'OSCAR LONDON	THE LANESBOROUGH HOTEL
CANARY RIVERSIDE PLAZA	LUCKNAM PARK HOTEL & SPA	THE LANGHAM HOTEL
CASTLE LODGE	LUXURY FAMILY HOTELS	THE LANGLEY SPA
CASTLEFIELD ESTATES	MALMAISON / HOTEL DU VIN	THE MARGI HOTEL
CHANNEL VIEW, BOUTIQUE BEACHFRONT HOTEL	MANOR HOUSE LINDLEY	THE MEGARO HOTEL
CHESHIRE BOUTIQUE BARNES	MAYBOURNE HOTEL GROUP	THE MONTCALM HOTEL
CHESTERFIELD MAYFAIR HOTEL	MONTCALM HOTELS	THE NED
CHEVAL RESIDENCES LTD	NADLER HOTELS	THE ODNEY CLUB
CHILTERN FIREHOUSE	NEW ZEALAND GOLF CLUB	THE OLD MANOR HOUSE
COURTHOUSE HOTELS	OLD AMERSHAM HOTELS	THE PHEASANT
DAISYBANK COTTAGE BOUTIQUE B&B	OLD PARSONAGE HOTEL	THE PIG AT BRIDGE PLACE
DORCHESTER COLLECTION	OLD STOCKS INN	THE PRIORY WAREHAM
DOYLE COLLECTION	ORIENTAL MANDARIN HYDE PARK	THE RITZ HOTEL, LONDON
DUKES LONDON	PENNYHILL PARK HOTEL	THE ROYSOM
ECCLESTON SQUARE HOTEL	PINEAPPLE HOTELS	THE SAVOY HOTEL
EDEN HOTEL COLLECTION	PRIDE OF BRITAIN HOTELS	THE SLAUGHTERS MANOR HOUSE
EDWARDIAN HOTELS LONDON	RAGDALE HALL	THE VINEYARD GROUP
ELITE HOTELS	RANGLES HOTELS	THE WELLESEY KNIGHTSBRIDGE
FINGAL HOTEL BY THE ROYAL YACHT BRITANNIA	RED CARNATION HOTELS	THE ZETTER GROUP
FIRMDALE HOTELS	ROCKLIFFE HALL	TOWN & COUNTRY COLLECTIVE
FISHMORE HALL HOTEL	ROGUE CITY HOTELS	TOWNHALL HOTEL & APARTMENTS
FLEMINGS MAYFAIR HOTEL	ROYAL GARDEN HOTEL	TRIANGLE HOTELS & RESORTS
FORGE GUEST ROOMS	ROYAL LANCASTER LONDON	TROPICAL HIDEAWAY HOTEL
FOTA COLLECTION	SAGA CRUISE LINE	UNLISTED COLLECTION
FOUR SEASONS	SALT HOTELS	UTOPIAN HOTEL COLLECTION
GEORGIAN HOUSE HOTEL	SEA CONTAINERS HOTEL LTD	VERVE HOTELS
GILPIN HOTEL & LAKE HOUSE	SEAHAM HALL HOTEL	VICTORIA SQUARE HOTEL
GLADE END GUEST HOUSE	SEARCYS @ 30 EUSTON SQUARE	WASHURST CASTLE
GROSVENOR HOUSE	SEVEN HOTEL	WATERGATE BAY
GROVE OF NARBERTH	SIBLEY GROVE	WEALD OF KENT GOLF COURSE & HOTEL
HAM YARD HOTEL	SMALL LUXURY HOTELS OF THE WORLD	WHATLEY MANOR HOTEL
HAMBLETON HALL HOTEL	SOUTH LODGE HOTEL	YOO
HAMILTON HOTEL PARTNERS	SOUTH PLACE HOTEL	YOREBRIDGE HOUSE
	ST JAMES HOTEL & CLUB	

PARTNERS

The Independent Hotel Show is proud to work with leading partners to help deliver successful results year on year.

TITLE PARTNER



RECOMMENDED BUSINESS PARTNERS



DESIGN PARTNERS



INDUSTRY SUPPORTERS



MEDIA PARTNERS



EXPERIENCE PARTNERS



JOIN US IN 2020



INDEPENDENT HOTEL SHOW

5-6 OCTOBER 2020
OLYMPIA LONDON

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